

## Executive Development Consulting and Training Offerings



GLISI's Executive Development offerings adapt the best of business and educational models for organizational improvement to help your district and schools improve performance and communication. The Executive Development program offers training and consulting support to districts looking to improve senior leader and organizational performance through more effective strategies in Team-based Improvement, Talent Management, and Balanced Performance Improvement.

The ideal audience for the GLISI Executive Development program workshops, trainings, and consulting services are senior leaders committed to working together to improve organizational performance. These senior leaders should invite any other district or school leaders also committed to improving their organization's performance.

To get started with the Executive Development program or to learn more information about the program, contact Scott Cowart, Senior Performance Consultant at [scott.cowart@glisi.org](mailto:scott.cowart@glisi.org) or 678-292-8777. Also, visit our website at [www.glisi.org](http://www.glisi.org) to read more about Executive Development and GLISI.

**GLISI works with Senior Leaders to drive performance in their organization--building leader capacity, creating sustainable initiatives, and ultimately improving student achievement.**

### Want to Know More About GLISI?

For more information on our services, please visit our website at [www.glisi.org](http://www.glisi.org). Also, you can contact [Gale.Hulme@glisi.org](mailto:Gale.Hulme@glisi.org) or [Scott.Cowart@glisi.org](mailto:Scott.Cowart@glisi.org).

***In a time of increased accountability, but also increased rewards, Senior Leaders are responsible for setting and communicating clear performance expectations as well as clear methods and strategies for measuring, monitoring, managing, and communicating performance.***

### Executive Development Consulting and Training Offerings

GLISI offers a wide variety of workshops, training, and consulting services under the Executive Development program which include:

- **Introduction to the Balanced Scorecard**--A 2-day workshop designed to introduce the Balanced Scorecard as a strategic management tool to help measure, monitor, manage, and communicate organizational performance.
- **Cascading the Balanced Scorecard**--A 2-day workshop designed to help organizations develop a process to cascade the Balanced Scorecard to all levels of the organization.
- **Fully Implementing and Sustaining a Balanced Performance Improvement Process**--A 3-day workshop to improve and align strategic management practices while improving performance and engaging stakeholders.
- **Proven Techniques for Improving Performance by Using Feedback**--A 4-hour workshop in which leaders practice using proven protocols for handling underperformance in their organizations.
- **Getting Results: Measurement, Oversight, and Monitoring**--A 1-day workshop with a toolkit for overseeing programs and initiatives to ensure success.
- **Implementing: Ensuring Sustainability**--A 1-day workshop designed to help leaders implement initiatives with fidelity and prove their ability to sustain results.
- **Building a Signature Leadership System that Meets Local Needs and Gets Results**--A 2-part series to help senior leaders and their stakeholders plan, implement, and maintain a cost-effective Signature Leadership System, in alignment with strategic plans, school and district improvement plans and talent management plans.
- **Developing Practice-based Leader Training that Gets Results**--A 3-day workshop for professional developers and instructors to learn and practice instructional design and development of practice-based leader training.
- **Improving Leader Decision-making**--A 2-day workshop for leaders to learn and practice techniques and strategies for decision-making.
- **Talent Management: A Systemic Approach to Improving Student Achievement**--A 1-day workshop helping districts learn to implement a talent management approach that ensures proper assessment of positions that are critical to the success of the district and carefully match talent to those critical positions.



#### GLISI Mission

**We provide systemic solutions to improve education leadership in Georgia.**

#### GLISI Theory of Action

**Systemic improvement of education leadership will help districts and schools improve student achievement.**

#### Quotes

*Through GLISI's workshops, I've gained a deeper insight into how to create a focus for improvement.*

-Senior Leader

*I was given the ability to focus on measures that provide a comprehensive view of the district's performance rather than the narrow AYP-driven one.*

-District Administrator

For more information on other GLISI solutions and services, visit [www.glisi.org](http://www.glisi.org).